

## INFORMATION SHEET

## **Lead Enrichment with Intent**



Get deeper insights right in your CRM or MAP with intent-enriched leads. See exactly how accounts interact with your business and what they're actively researching, all within your existing systems. This holistic view of leads and intent helps you engage in-market accounts at the perfect moment.



Intentsify's intent-activated solution is the best and easiest way to both get your branded content in front of targeted personas at intent-identified accounts and convert them into quality top-of-funnel leads.

## **JOHN PHILLIPS**

Head of Demand Generation, Nerdery

## Key Features and Benefits

Enhance campaign targeting, prioritize outreach, and increase campaign efficiency with enriched lead delivery.

- · Integrate lead and intent data seamlessly into your CRM or MAP, ensuring accuracy and consistency without manual effort
- Access buying signals instantly within your existing workflow to accelerate follow-ups with prime leads
- · Improve lead qualification by combining traditional lead data with intent insights to

- identify which accounts are truly in-market
- Design hyper-targeted nurture streams based on prospect needs, interests, and buying stages
- Focus resources on the highest-potential opportunities by understanding exactly which leads are most likely to convert

Talk to Us About Accelerating Your Revenue Growth

**REQUEST A DEMO** 





